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CO LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	L	JMITS
A	GENERAL LIABILITY	HDO G21729802	02/28/06	02/28/07	GENERAL AGGREGATE	\$ 2,000,000
	X COMMERCIAL GENERAL LIABILITY	2,007.			PRODUCTS - COMP/OP AGG	
l	CLAIMS MADE X OCCUR				PERSONAL & ADV INJURY	\$ 1,000,000
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-	AUTOMOBILE LIABILITY		BY TOUT TOURS		MED EXP (Any one person)	\$ 10,000
+	ANY AUTO				COMBINED SINGLE LIMIT	\$
E	ALL OWNED AUTOS SCHEDULED AUTOS				BODILY INJURY (Per person)	s
F	HIRED AUTOS NON-OWNED AUTOS				BODILY INJURY (Per accident)	\$
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9	GARAGE LIABILITY				AUTO ONLY - EA ACCIDENT	\$
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III. ACCEPTABILITY OF INSURERS

Insurance is to be placed with Insurance Companies with an A. M. Best Rating of no less than "B+ VI", unless proper financial information relating to the Company is submitted to and approved by the Louisville/Jefferson County Metro Government's Risk Management Division.

IV. MISCELLANEOUS

- A. The Supplier shall procure and maintain insurance policies as described herein and for which the Louisville/Jefferson County Metro Government Department of Purchasing shall be furnished Certificates of Insurance upon the execution of the Contract.
- B. Certificates of Insurance as required above shall be furnished, with your bid to the Louisville/Jefferson County Metro Government, Department of Purchasing, Room 306, Fiscal Court Building, Louisville, Kentucky 40202
- C. Approval of the insurance by the Louisville/Jefferson County Metro Government shall not in any way relieve or decrease the liability of the Supplier hereunder. It is expressly understood that the Louisville/Jefferson County Metro Government does not in any way represent that the specified Limits of Liability or coverage or policy forms are sufficient or adequate to protect the interest or liabilities of the Supplier.

SECTION IV

GENERAL SPECIFICATIONS

LOUISVILLE FREE PUBLIC LIBRARY REQUEST FOR PRICE PROPOSALS PROFESSIONAL SERVICE CONTRACT FOR BOOKS

INTRODUCTION

The Louisville Free Public Library serves the Jefferson County, Kentucky community. The system consists of 17 physical locations and three bookmobiles. The Library purchases a wide variety of books and other materials each year to maintain a well-rounded collection and to support specific Library goals.

About 70% of the current fiscal year's materials budget of \$3.83 million will be expended for adult, teen and children's books.

AWARD CRITERIA:

Professional Service Contracts will be issued to one or more vendors deemed to be fully qualified and best suited among those submitting bids on the basis of the following criteria:

Ability to perform the requirements of the contract:	40 %
Price of services:	40%
Experience in providing services required:	20%

Proposals will be reviewed by a committee consisting of representatives from:

Louisville Metro Government Library

Professional Service Contracts are valid for one year.

REQUIREMENTS DEFINED

EXPERIENCE:

Vendor must demonstrate extensive successful experience supplying both adult and juvenile material to libraries of comparable size and income.

REFERENCES:

Vendor shall provide a list of at least three public libraries, of comparable size, to which vendor is currently providing service. Include the names, addresses, and phone numbers of library staff we may contact.

PERSONNEL AND SERVICES:

Vendor shall assign a specific representative to service the Library's accounts who has the ability and authority to respond to issues with orders, deliveries, claims, invoices, credits, cancellations, and rush orders.

Additional personnel shall be assigned to assist the Manager of Collection Services with special projects such as building special and or new collections and providing supplementary services such as cataloging and processing.

All personnel specified above must be available by toll-free telephone and fax and e-mail.

INVENTORY:

Please describe the size of your inventory as follows; and if the Library's orders will be shipped primarily from only one warehouse, indicate the inventory figures of that one location as well.

- a. Quantity of titles:
 - 1. adult trade hardbacks and trade paperbacks
 - mass market paperbacks
 - Juvenile trade reinforced bindings hardbacks and/or trade papers
 - 4. juvenile mass market paperbacks
- b. Total quantity of copies:

If inventory is stocked in multiple warehouses, are orders automatically cascaded? If not, is this service available upon request?

TYPES OF MATERIALS TO BE SUPPLIED:

Vendor shall be able to supply trade books and paperbacks, university press books, mass market paperbacks, and juvenile books with reinforced bindings.

Based on the Library's projected book funds, list discounts for the following types of materials: Give average discount for each type.

Adult:

Trade hardbacks

Trade paperbacks Short discount books Mass market paperbacks

Juvenile:

Trade hardbacks

Reinforced bindings Short discount books Trade paperbacks

Mass market paperbacks

Based on experience with libraries of similar size and income, give an estimated average discount that may be realized overall.

VENDOR-SUPPLIED PROCESSING

Please indicate if vendor-supplied processing and/or cataloging can be provided.

MULTIPLE ACCOUNT NUMBERS

Vendor will accept multiple account numbers for Library and invoice separately.

PLACEMENT OF ORDERS

The Library must be able to access selection tools and databases directly from the Polaris system. It is preferred that the vendor support the EDI X12 version 4010 standard compatible with the Polaris system for electronic ordering, receiving and invoicing at no extra cost.

Vendor must accept orders via toll-free telephone, or fax. All three options must be available. Immediate confirmation must be available indicating status of each item such as: in stock and being shipped, order direct, back-ordered, not yet published, etc.

STATUS/CANCELLATION REPORTS

Status/cancellation updates shall be sent with each shipment. Cumulative status/cancellation reports shall be sent monthly.

INVOICES

Two copies of invoices shall be delivered to the address as supplied by the Library. The following information shall appear on each invoice:

- a. Library bill-to address
- b. Library ship-to address
- c. Account number
- d. Library purchase order number
- e. Number of copies
- f. Title
- g. Author
- h. ISBN
- i. List price per title
- j. Discount price per title
- k. Net price per title
- 1. Total cost

RETURNS/CREDITS

Vendor will accept returns and supply credit memo forms which may be completed by the Library without prior vendor authorization.

DELIVERY OF ORDERS

- A. RUSH orders (vendor processing not required):
 - Vendor will make procedure available (such as orders placed before a certain hour) so that RUSH orders of books in stock will be received by Library in NEXT DAY shipment.
 - 2. Prepublication orders of bestsellers ordered RUSH will be shipped so that Library receives on day before title goes on sale in bookstores.
 - Backorders may be held for RUSH only orders of titles not yet published or publisher out-of-stock.

B. NON-PROCESSED BOOKS:

1. Vendor will ship books in stock within one week of receipt of order.

- 2. Vendor will ship in print books not in stock within six weeks of receipt of order.
- 3. All books not received within nine weeks shall be canceled and order considered complete.

C. VENDOR-PROCESSED BOOKS:

- 1. Vendor will ship books in stock within two weeks of receipt of order.
- 2. Vendor will ship in print books not in stock within eight weeks of receipt of order.
- 3. All books not received within nine weeks shall be canceled and order considered complete.

SHIPPING

Vendor will ship books and other materials free of charge via UPS or comparable freight line.



EXECUTIVE SUMMARY

About Scholastic Library Publishing

Scholastic Library Publishing, a Division of Scholastic, creates a multitude of products, both in print and online, for the school and public library market under the imprints of Grolier, Children's Press[®], Franklin Watts[®], and Grolier Online[®]. Children's Press[®] offers primarily non-fiction series for elementary and middle schools, while Franklin Watts[®] focuses on non-fiction for the high school market. Grolier publishes encyclopedias and is best known for the brands *Encyclopedia Americana* and *The New Book of Knowledge*.

Scholastic Library Publishing is committed to providing the educational community with high quality instructional materials that are curriculum-aligned and help children to become lifelong learners.

About Scholastic

Scholastic Corporation is the world's largest publisher and distributor of children's books and a leader in educational technology. Scholastic creates quality educational and entertaining materials and products for use in school and at home, including children's books, magazines, technology-based products, teacher materials, television programming, film, videos and toys. The Company distributes its products and services through a variety of channels, including proprietary school-based book clubs, school-based book fairs, and school-based and direct-to-home continuity programs; retail stores, schools, libraries and television networks; and the Company's Internet site, http://www.scholastic.com.

Comprehensive Selection of Titles

Scholastic Library Publishing offers a comprehensive selection of non-fiction, fiction and reference materials. With our Children's Press[®], Franklin Watts[®], Grolier imprints, and select Scholastic Titles combined, we maintain, on average, more than 3,900 titles.

Grolier

Grolier publishes multi-volume, subject-specific reference sets and encyclopedias. The Grolier Reference collection is the most comprehensive, high quality reference collection available. The New Book of Knowledge® and Encyclopedia Americana® are updated and revised annually, and the subject-specific reference sets complement and correlate to every curriculum.

Children's Press®

Since its founding in 1945, Children's Press[®] has been a leader in the world of children's publishing. Known primarily for its highly successful geography series, America the Beautiful and From Sea to Shining Sea, its Rookie Books, and A True Book[™] series, Children's Press[®] publishes nearly 300 titles a year on a broad range of subjects for children from preschool through middle school. Children's Press[®] books have shown, to the delight of tens of thousands of readers, that information, education, and entertainment are inseparable.

Franklin Watts®

For more than 50 years, the name Franklin Watts® has meant the finest in non-fiction for middle-grade readers and young adults. Publishing nearly 100 titles a year, which are designed to inform, educate and entertain readers, the Watts list boasts a fascinating array of biographies, social studies, history and science books. Franklin Watts® definitive collection of informational books for intermediate-grade readers provides a broad cultural and historical overview, stimulates curiosity, and encourages in-depth research and lively debate.

Grolier Online

Grolier Online®

Grolier Online is the definitive fully integrated database collection and online research portal designed to supplement the core curriculum and support the research needs of students and library patrons of all ages.

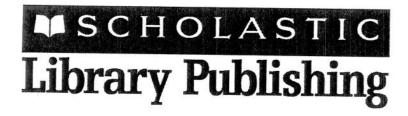
Grolier Online offers a superior collection of reference sources including: *Encyclopedia Americana®*, *Grolier Multimedia Encyclopedia™*, *The New Book of Knowledge®*, *Nueva enciclopedia Cumbre*, *The New Book of Popular Science*, *Lands and Peoples*, and *America the Beautiful*.

Grolier Online offers more than 100,000 periodical and primary source links, carefully monitored Web links, dictionaries, educational games, easily printable photos and maps, an extensive atlas, current events and news archives, bibliographies, teacher resources, and much more.

Students can access Grolier Online remotely at their homes, allowing for independent reading and research, while facilitating at-home learning.

Sole Source Status of Grolier Reference Products

We are the Sole Source provider of Grolier reference products. (Please see the enclosed signed letter regarding a list of Grolier reference books and items available exclusively through Scholastic Library Publishing.



LIBRARY CONTACT REFERENCES

Los Angeles Public Library 630 W. Fifth Street Los Angeles, CA 90071 213-228-7515

Contact:

Susan Kent

Miami Dade Public Library 101 W. Flagler Street Miami, FL 33130 305-375-2665

Contact:

Mary Somerville

Boston Public Library 666 Boylston Street Boston, MA 02117 617-536-5400

Contact:

Liam Kelly

New York Public Library 455 5th Avenue New York, NY 10016 212-930-0800

Contact:

Marilee Fogelsong

King County Library System 300 Eighth Avenue North Seattle, WA 98109 206-684-6696

Contact:

Julie Ben-Simon



Personnel & Services

Local Sales Representative

Ray Brooks 1126 Spring Valley Drive Huntington, WV 25701 (phone/fax) 304-429-4914 rbrooks@scholasticlibrary.com

Customer Service

90 Old Sherman Turnpike Danbury, CT 06816 (p) 800-621-1115

(f) 866-783-4361

slpservice@scholasticlibrary.com Hours: 8:00am-5:30pm EST



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Inventory

Scholastic Library Publishing, Inc. carries the following imprints: Children's Press, Franklin Watts, Grolier Reference, selected Scholastic titles, and Weston Woods. Below is the number of active titles/sets by imprints.

<u>Imprint</u>	Active Titles/Sets
Children's Press (Reinforced Library Binding)	1805
Franklin Watts (Reinforced Library Binding)	611
Grolier Reference (Reinforced Library Binding)	84 Sets
Selected Scholastic titles (Trade & Reinforced Library Binding)	518
Weston Woods (Audio Visual)	444

These imprints are stocked in one warehouse located in Jefferson City, Missouri.



Types of Materials to be Supplied

Off List Price

Discount	Imprint
30%	Reinforced Library Binding (Children's Press ®, Franklin Watts ®,
	Selected Scholastic titles)
40%	Trade Binding (Selected Scholastic titles)

Catalog Price

Discount	Imprint
0%	Reinforced Library Binding (Grolier Reference)
0%	Audio/Visual Weston Woods

Catalogs

2006-2007 Children's Press, Franklin Watts
2006-2007 Grolier
2006-2007 Scholastic titles for your Library
2006-2007 Read-Along Catalog (Weston Woods)
2005-2006 Public Performance Catalog (Weston Woods)

New catalogs become available annually in August and September

Shipping and Handling

Shipping and handling is FREE of charge on purchase orders of \$750.00 or more. All orders (regardless of size) placed through our web site at www.scholastic.com/librarypublishing will receive FREE shipping and handling. For purchase orders of less than \$750.00 (if not placed through our web site), there will be a 7% charge for shipping and handling.

Scholastic Library Publishing

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CATALOGING OPTIONS

Standard Cataloging has three main Entry Letters, all capitalized.

Standard options appear in bold. (If you require standard options, you do not need to select.)

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PROPERTY LABELS			ction Codes in the MARC Data (Attach	a list of the library's collec	tion codes with the order)
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C. Acquisition Dates	☐ Include on card	□ Not included	F. Review Codes	☐ Include on card	☐ Not Included
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☐ Above the Call #/Title					

Other:

☐ Leave Classification Blank

AUTHOR/MAIN ENTRY LETTERS:

CAPITALIZATION: O First Letter

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☐ All Letters

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Deviations Bid# 1081 for Professional Service Contract for Books

- 1. Standard Text, Page 4 of 11-Shipping and Handling is FREE of charge on purchase orders of \$750.00 or more. All orders (regardless of size) placed through our web site at www.scholastic.com/librarypublishing will receive FREE shipping and handling. For purchase orders of less than \$750.00, there will be a 7% charge (if order is not placed through our web site).
- 2. New catalogs become available annually in the months of August & September and may include price changes. The discount percentage will remain firm for the length of the contract.
- 3. Placement of Orders-Scholastic Library Publishing, Inc. does not support EDI X12 version 4010 standard compatible with the Polaris system.
- 4. Placement of Orders-Orders that are placed via toll-free telephone will receive immediate confirmation. If a faxed order needs immediate confirmation, please note this on the purchase order.
- Invoices-Our invoice will not include the author but will include the other information as requested.
- Return/Credits-Scholastic Library Publishing, Inc. does not supply credit memo forms to our customer, you may call customer service at 800-621-1115. Library Processed books are non-returnable, unless the error was made by our company.
- 7. Delivery of Orders-Our delivery terms are as follows: 10-14 Days Non Library Processed 21-30 Days Library Processed. If you happen to have a RUSH order please specify the date it must be received on your purchase order. If we cannot meet this date, our company will notify you. Backorders will be shipped once the inventory has been received, this all depends on if the title is out of stock, not yet published, or being reprinted. As instructed on this proposal, all backorders will be considered canceled after 9 weeks from when the purchase order is received.
- 8. Shipping- Shipping and Handling is FREE of charge on purchase orders of \$750.00 or more. All orders (regardless of size) placed through our web site at www.scholastic.com/librarypublishing will receive FREE shipping and handling. For purchase orders of less than \$750.00, there will be a 7% charge (if order is not placed through our web site).